

**KİLİS 7 ARALIK UNIVERSITY**  
**VOCATIONAL SCHOOL OF SOCIAL SCIENCES**  
**FOREIGN TRADE DEPARTMENT**  
**FOREIGN TRADE PROGRAM COURSE CATALOG**

FIRST YEAR													
CODE	1st CLASS (FIRST SEMESTER)	STATUS	T	P	C	ECTS	CODE	1st CLASS (SECOND SEMESTER)	STATUS	T	P	C	ECTS
0102101	The Principles of Ataturk and History of Revolution-I	C	2	0	2	2	0102102	Ataturk's Principles and History of Turkish Revolution-II	C	2	0	2	2
0103101	English-I	C	3	0	3	3	0103102	English-II	C	3	0	3	3
5202101	Basic Law	C	2	0	2	4	5202102	Introduction to Economics-II	C	3	0	3	4
5202103	Introduction to Economics-I	C	3	0	3	4	5202104	Commercial Law	C	2	0	2	2
5202105	General Business	C	3	0	3	4	5202106	Taxation in Foreign Trade	C	2	0	2	2
5202107	Mathematics	C	3	0	3	3	5202108	Foreign Trade Transactions-II	C	3	0	3	3
5202109	Foreign Trade Transactions-I	C	3	0	3	4	0112100	Digital Literacy	C	2	0	0	3
								Internship	C				5
	<b>COMPULSORY COURSES</b>		<b>19</b>	<b>0</b>	<b>19</b>	<b>24</b>		<b>COMPULSORY COURSES</b>		<b>17</b>	<b>0</b>	<b>15</b>	<b>24</b>
	<b>ELECTIVE COURSES</b>					<b>6</b>		<b>ELECTIVE COURSES</b>					<b>6</b>
	<b>TOTAL SEMESTER</b>					<b>30</b>		<b>TOTAL SEMESTER</b>					<b>30</b>
ELECTIVE COURSES													
5202010	Tax Law	E	2	0	2	2	5202020	Free Zones	E	2	0	2	2
5202011	Standardization in Foreign Trade	E	2	0	2	2	5202021	International Economic Organizations	E	2	0	2	2
0104101	Physical Education-I	E	1	1	2	2	0104102	Physical Education-II	E	1	1	2	2
0105101	Music-I	E	1	1	2	2	0105102	Music-II	E	1	1	2	2
5202012	Occupational Health and Safety-I	E	2	0	2	2	5202022	Commercial Mathematics	E	2	0	2	2
5202013	Entrepreneurship	E	2	0	2	2	5202023	Office Programs-II	E	1	1	2	2
5202014	E-Commerce	E	2	0	2	2	5202024	Occupational Health and Safety-II	E	2	0	2	2
5202015	Office Programs-I	E	1	1	2	2	5202025	Basic Customs Concepts	E	2	0	2	2
								<b>Common Elective Course*</b>	E				
SECOND YEAR													
CODE	2nd CLASS (THIRD SEMESTER)	STATUS	T	P	C	ACTS	KODE	2nd CLASS (FOURTH SEMESTER)	STATUS	T	P	C	ACTS
0101101	Turkish Language-I	C	2	0	2	2	0101102	Turkish Language-II	C	2	0	2	2
5202101	International Economics-I	C	3	0	3	4	5202202	International Economics-II	C	3	0	3	4
5202203	General Ledger	C	3	0	3	4	5202204	Logistics	C	3	0	3	4
5202205	Customs Legislation-I	C	3	0	3	3	5202206	Customs Legislation-II	C	3	0	3	4
5202207	Professional Foreign Language	C	3	0	3	3	5202208	Professional Correspondence Techniques	C	3	0	3	3
5202209	Marketing Principles	C	3	0	3	3	5202210	Banking and Foreign Exchange Transactions	C	3	0	3	4
5202211	World Economy	C	2	0	2	2							
	<b>COMPULSORY COURSES</b>		<b>18</b>	<b>1</b>	<b>19</b>	<b>21</b>		<b>COMPULSORY COURSES</b>		<b>17</b>	<b>0</b>	<b>17</b>	<b>21</b>
	<b>ELECTIVE COURSES</b>					<b>9</b>		<b>ELECTIVE COURSES</b>					<b>9</b>
	<b>TOTAL SEMESTER</b>					<b>30</b>		<b>TOTAL SEMESTER</b>					<b>30</b>
ELECTIVE COURSES													
5202030	Turkish Economy and the EU	E	3	0	3	3	5202040	Uluslararası Pazarlama	E	2	0	2	3
5202031	International Finance	E	3	0	3	3	5202041	Kaçakçılık Mevzuatı	E	2	0	2	3
5202032	Financial Management	E	3	0	3	3	5202042	Güncel Ekonomik Sorunlar	E	2	0	2	3
5202033	Statistics	E	2	0	2	2	5202043	Dış Ticaret İşlemleri Muhasebesi	E	2	0	2	3
5202034	Inward Processing Legislation	E	2	0	2	2	5202044	Araştırma Yöntem ve Teknikleri	E	2	0	2	3
5202035	Package Programs in Foreign Trade	E	1	1	2	2	5202045	Kalite Güvencesi ve Standartları	E	2	0	2	3
	<b>Common Elective Course*</b>	E						<b>Common Elective Course*</b>	E				

**COMPULSORY COURSES** **85 ECTS (%70,8)**

**ELECTIVE COURSES** **30 ECTS (%25)**

**INTERSHIP** **5 ECTS (%4,2)**

**TOTAL** **120 ECTS (%100)**

\*It is a lesson selected from the Rectorate Common Optional Lessons pool. In order for the student to graduate, **at least 1** It is required to take **a maximum of two** common optional lessons. The common elective course can be taken in any semester except the first semester. Since the common optional lesson to be taken will be counted as a departmental optional lesson for that semester, the lesson with appropriate ECTS must be chosen.